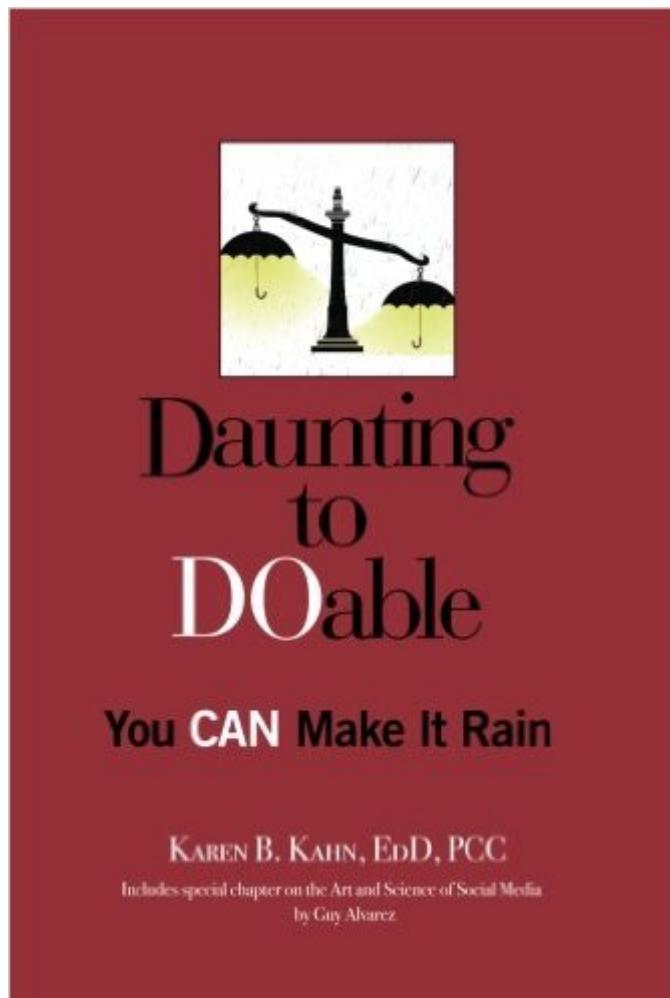


The book was found

# Daunting To DOable: You CAN Make It Rain



## **Synopsis**

Are you satisfied with the quality and quantity of the work you have? Are your business development efforts organized, clear and directed? Is your career going in the direction you dreamed of? If you answer âœnoâ• to any of these questions, *Daunting to DOable* is for you. This practical guide to business and relationship development provides step-by-step instructions to move from dreaming about success to having it. You will learn:

- â¢ The 3 Step Strategy for business development success
- â¢ How to talk to your friends about business
- â¢ A formula guaranteed to make rain and advance
- â¢ Components of truly effective conversations
- â¢ How to engage people authentically using your style

The title describes this book perfectlyâ"if your efforts to make rain feel daunting (and scattered), you CAN make it rain with the easy to follow approach and formula outlined in the book. Using a very informal âœcoaching voiceâ• Karen Kahn talks to each reader, encouraging them, emphasizing that **THEIR** way can be leveraged into success, and explaining how effective action can easily and naturally be integrated into his/her personal and professional life. Itâ™s just a matter of **WHAT, WHO, HOW!** You CAN make it rain with this book in handâ|YOUR way. Use this new, step-by-step approach and get out the umbrella.

## **Book Information**

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## **Customer Reviews**

No matter whether you are a junior associate or a partner you always should think about how to âœmake it rainâ•. My top three reasons (and there are more and different ones for everybody) why I highly value Karenâ™s book are:

1. Hands-on tips: Yes, there is an abstract explanation on what to do but the most helpful parts are the examples and suggestions given about what to do exactly.
- 2.

Long-term goals: Itâ™s the âœbig pictureâ• that matters and for each step Karen offers different approaches all leading me to become successful in a way I feel comfortable with3. Easy to read: Yes, I value this book because it flows. Itâ™s very well written, and everybody who had the pleasure of meeting Karen can picture her telling you what is written. Reading the book feels more like a conversation because you will find yourself nodding and making remarks like âœWell, that makes so much sense, why didnâ™t anybody tell me before?â•

This book sets forth a digestible, sensible guide to developing business. Karen Kahn accurately depicts what clients are looking for and how that leads to business for the attorney.

An invaluable resource for building your book of business

This is a great book!

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Daunting to DOable: You CAN Make It Rain Blender Recipes: 27 Blender Recipes You Can Make with High Speed Blenders - Juicing For Weight Loss & Vitality (Blender Recipes You Can Make With Your ... Star & Other High Speed Blenders & Juicers) Guerrilla Rainmaking For Attorneys: How To Make Your Practice Rain Profits The Guerrilla Way Sex: Make Him Scream: Make Your Man Scream In Bed, Simple Techniques To Make Him Love You Now And For Better Relationships A roulette system that will not make you rich, but will show you the way to win all you need for a living: If you see a table full of people and then suddenly ... empty, just with one person, that is me.. Can I tell you about Epilepsy?: A guide for friends, family and professionals (Can I tell you about...?) You Can Write for Magazines (You Can Write It!) What Do You Mean, You Can't Eat in My Home?: A Guide to How Newly Observant Jews and Their Less Observant Relatives Can Still Get Along HOW TO MAKE MONEY OPPOSING SPAMMERS - If You receive SPAM You can turn it into PROFIT Who's Your Mama, Are You Catholic, and Can You Make A Roux? (Book 1): A Cajun / Creole Family Album Cookbook Blue Mind: The Surprising Science That Shows How Being Near, In, On, or Under Water Can Make You Happier, Healthier, More Connected, and Better at What You Do Why Can't My Child Behave?: Why Can't She Cope? Why Can't He Learn? The Feingold Diet updated for today's busy families Projects to Get You Off the Grid: Rain Barrels, Chicken Coops, and Solar Panels How to Make a Man Fall in Love with You: How to Seduce a Man. 6 Simple Steps to Make Him Beg for Your Attention (Dating Advice for Women - How to Get the ... Want You) (How to Get a Boyfriend Book 1) I CAN CAN RELISHES, Salsa, Sauces & Chutney!! How to make relishes, salsa,

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